

SOLE SOURCE/PROPRIETARY SOURCE

- 35. Approve Sole Source Procurement to acquire “ATMS.now” Software with Naztec, Inc., ATMS Solutions, Sugar Land, Texas (\$125,000.00).**

Traffic Engineering Division currently uses Naztec’s StreetWise software to control over 250 of the Naztec controllers. ATMS.now is the latest software and can provide numerous benefits including increase in the functionality of the system. The new ATMS.now software has many advantages over the current central software StreetWise.

The ATMS.now is built on new technology and was designed for the user as central based software that allows the County to diagnose a problem much faster and easier. For example, the user will be able to filter out what signals are flashing, what signals are preempted, etc. More importantly, it also allows the user to make multiple changes to multiple controllers and to download the results at the same time, thus speeding up inputting requirements. This will potentially save hours on timing projects, re-times, database maintenance, etc. In the new software, all reports are produced in Crystal format; therefore, there is no need to archive reports anymore. This will allow the County to add additional reports to the software, if needed. The new software also allows for an intranet web page access (read only status), which will allow any user on the traffic network to view the software without a client, saving money for multiple licenses. This is the latest state-of-the-art software compatible with our latest state-of-the-art signal controllers.

Public Works/Traffic Engineering and Fiscal Services/Purchasing and Contracts Division recommend the Board to approve the Sole Source Procurement and authorize the issuance of a Purchase Order to acquire the software as indicated.

SEMINOLE COUNTY - PURCHASING AND CONTRACTS DIVISION

☒ **SOLE SOURCE**

☐ **PROPRIETARY SOURCE**

Date Requested: 10/18/05

Requisition No.: TBD

Requestor: Charlie Wetzel

Telephone/Ext.: 5686

Department/Division: Public Works / Traffic Engineering

Description of Products/Services: ATMS.now software (\$125,000.-)

Make _____ Manufacturer Naztec Model# _____

Justification of Need (Please attached additional information as appropriate):

We currently use Naztec's "Streetwise" software to control over 250 of our Naztec controllers. "ATMS.now" is the latest software. This has numerous benefits over Streetwise and increased functions. No one besides Naztec makes this software.

Does the requirement comply with the sole/proprietary source as described in Section 220.4 (nnn)? ☒ Yes ☐ No

Proposed Vendor: Naztec, Inc. Phone# (281) 240 7233

Other Companies contacted: (Attach documentation of each firm contacted)

Approval Process:

Requesting Division Manager's Signature: Melanie Barrington

Date: 10/18/05

for Requesting Department Director's Signature: Pam Hastings

Date: 10/27/05

Purchasing and Contracts Division Determination:

Analyst Determination: Concur ☒ Yes ☐ No

Date: _____

Supervisor Determination: Concur ☒ Yes ☐ No

Date: 11/3/05

Comments _____

Purchasing and Contracts Manager-Determination:

☐ Approval

☐ Disapproval

Manager Signature: _____

Date: _____

Comments: BCE - 12/13/05

Purchase Order No.: _____

Amount of Purchase: \$ 125,000.-



820 Park Two Dr
Sugar Land, TX 77478
(281) 240-7233 Phone
(281) 240-7238 Fax
<http://www.naztec.com>
bryanbeyer@naztec.com

Monday, November 04, 2005

Charles R. Wetzel II, P.E.
Assistant County Traffic Engineer
Seminole County Traffic Engineering
140 Bush Loop
Sanford, FL 32773
phone: (407) 665-5686
fax: (407) 665-5623

Subject: ATMS.now quote

Dear Mr. Wetzel,

NAZTEC, Inc. will provide to the county for \$125,000.

- 1) ATMS.now
- 2) Integration from old system the new
 - a. Databases
 - b. Installation
 - c. GIS
- 3) Lifetime support on software
- 4) All associated documentation
- 5) 1 week of continuous training

Thank You,

A handwritten signature in black ink that reads 'Bryan Beyer'. The signature is fluid and cursive, with the first and last names being clearly legible.

Bryan Beyer
Systems Manager



820 Park Two Dr
Sugar Land, TX 77478
(281) 240-7233 Phone
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<http://www.naztec.com>
bryanbeyer@naztec.com

Tuesday, November 01, 2005

Charles R. Wetzel II, P.E.
Assistant County Traffic Engineer
Seminole County Traffic Engineering
140 Bush Loop
Sanford, FL 32773
phone: (407) 665-5686
fax: (407) 665-5623

Subject: Naztec, Inc. as the sole source supplier of Naztec, Inc software and equipment in the state of Florida

Dear Mr. Wetzel,

This letter is to act as an official document concerning the sole source nature of the above referenced items. All Naztec, Inc. equipment and software are manufacturer and marketed exclusively by Naztec, Inc. for traffic system applications, and is only available through Naztec, Inc in the state of Florida.

Sincerely,

A handwritten signature in black ink, appearing to read 'Bryan Beyer', with a stylized, cursive script.

Bryan Beyer
Systems Manager